

Premiere Orlando June 2-3, 2019
 Premiere Philadelphia September 15-16, 2019
 Premiere Beauty Classic October 6-7, 2019
 Premiere Birmingham October 20-21, 2019

premiereshow group

Mail Payment to:
 1049 Willa Springs Dr., Ste 1001 • Winter Springs, FL 32708
 Phone: (800) 335-7469 • Fax: (407) 265-3134

Company Name: (as to appear in show listing) _____

Key Contact: _____ Show Site Contact: _____ Show Site Contact: Cell #: _____

Address: _____

City: _____ State: _____ Zip Code: _____

Telephone: _____ Extension: _____ Fax: _____

E-mail Address: _____ Website Address: _____

f URL: _____ t URL: _____ URL: _____

Exhibit Space Cost

premiere ORLANDO & premiere DAYSPA June 2-3, 2019	premiere PHILADELPHIA September 15-16, 2019	premiere COLUMBUS October 6-7, 2019	premiere BIRMINGHAM October 20-21, 2019
Sq. Ft. Qty _____ x \$27 Corner = _____	Sq. Ft. Qty _____ x \$18 Corner = _____	Sq. Ft. Qty _____ x \$14 Corner = _____	Sq. Ft. Qty _____ x \$14 Corner = _____
Sq. Ft. Qty _____ x \$26 Interior = _____	Sq. Ft. Qty _____ x \$17 Interior = _____	Sq. Ft. Qty _____ x \$13 Interior = _____	Sq. Ft. Qty _____ x \$13 Interior = _____
<input type="checkbox"/> New Exhibitor <input type="checkbox"/> Same Location	<input type="checkbox"/> New Exhibitor <input type="checkbox"/> Same Location	<input type="checkbox"/> New Exhibitor <input type="checkbox"/> Same Location	<input type="checkbox"/> New Exhibitor <input type="checkbox"/> Same Location
2018 Booth # _____	2018 Booth # _____	2018 Booth # _____	2018 Booth # _____
Booth Request _____	Booth Request _____	Booth Request _____	Booth Request _____

A 50% non-refundable deposit is required upon return of this application. Balance must be paid by Due Date for each show. Any outstanding balance will automatically be charged on Auto Run date for each show.

Payment Schedule

Orlando
Philadelphia
Columbus
Birmingham

Balance Due Date

May 3, 2019
 August 9, 2019
 August 30, 2019
 September 13, 2019

Outstanding Balance Auto Run Date

May 6, 2019
 August 12, 2019
 September 2, 2019
 September 16, 2019

Exhibit Space Details

(Ex. a 10 x 10 equals 100 sq. ft.)

Booth Includes: 1-6' draped table, 2 chairs, 8' back wall, 3' side walls, standard ID sign, a wastebasket. & 5 staff badges.

Please list any companies you prefer not to be placed by (if possible): _____

Note: The following are areas of consideration in assigning booth space: Number of booths, number of years exhibiting in show, ticket program, education/classroom participation and quality of professional display.

Professional Products Only

Product Information: Examples of materials not permitted on the exhibit floor:

Jewelry, hats, unrelated clothing and other such boutique items.

Are these products sold professionally in salons or spas only? Yes No, explain: _____

- | | | |
|--|--|--|
| <input type="checkbox"/> Acne Treatment | <input type="checkbox"/> Hair Color | <input type="checkbox"/> Reflexology |
| <input type="checkbox"/> Anti-Aging | <input type="checkbox"/> Hair Education | <input type="checkbox"/> Salon Uniforms |
| <input type="checkbox"/> Appliances | <input type="checkbox"/> Hair Extensions | <input type="checkbox"/> Salon Software |
| <input type="checkbox"/> Aromatherapy | <input type="checkbox"/> Health & Wellness | <input type="checkbox"/> Shears |
| <input type="checkbox"/> Association | <input type="checkbox"/> Industry Apparel | <input type="checkbox"/> Skin Care |
| <input type="checkbox"/> Brushes/Combs | <input type="checkbox"/> Insurance | <input type="checkbox"/> Skin Care Equip. |
| <input type="checkbox"/> Business | <input type="checkbox"/> Make-Up / Cosmetics | <input type="checkbox"/> Spa Uniforms |
| <input type="checkbox"/> Capes | <input type="checkbox"/> Massage | <input type="checkbox"/> Sundries |
| <input type="checkbox"/> Clippers | <input type="checkbox"/> Medical Spa | <input type="checkbox"/> Sunless Tanning |
| <input type="checkbox"/> Educational and Training DVDs | <input type="checkbox"/> Men's Zone | <input type="checkbox"/> Teeth Whitening |
| <input type="checkbox"/> Eyebrow Care | <input type="checkbox"/> Nail Art | <input type="checkbox"/> Trade Publication |
| <input type="checkbox"/> Eyelash Extensions | <input type="checkbox"/> Nail Care/Color | <input type="checkbox"/> Waxing |
| <input type="checkbox"/> Furniture | <input type="checkbox"/> Pedicure | <input type="checkbox"/> Wigs |
| <input type="checkbox"/> Hair Accessories | <input type="checkbox"/> Perm. Make-Up | <input type="checkbox"/> Other: _____ |
| <input type="checkbox"/> Hair Care | <input type="checkbox"/> Posters & Books | |

Payment Information

Check # _____ (US Dollars)

Make Check payable to: Premiere Orlando, Premiere Philadelphia, Premiere Beauty Classic, or Premiere Birmingham

Visa Mastercard Amex Discover

Charge full amount Charge 50%

If signing up after these dates, full amount is due:

May 3rd ORL / August 9th PHI / August 30th COL / September 13th BIR

Credit Card #: _____ Exp. Date: _____

CID#: _____ **Billing Zip Code:** _____

Wire Transfer – Domestic - \$25 International - \$50

SIGN HERE: Exhibitor has read the Regulations and Contract Terms. Exhibitor understands that this agreement shall be legally binding between Show Management and the Exhibitor. By signing the following contract, Exhibitor agrees to all Contract Terms, Sound Policies & Liability Insurance Policy. Exhibitor Authorizes Credit Card Payment, ACH Debit, Wire Transfer, Payment by Check & Final Payment.

X Signature _____

Show Management Use Only Area

Booth # _____ Booth Sq. Ft. Size _____

Liability Insurance is Mandatory

As an exhibitor you are required to carry general liability insurance.

Please provide your certificate to: Desiree@premiereshows.com or fax to (407) 265-3134.

We recommend registering with Show Insurance. www.showinsurance.com or (440) 349-6650

Payment Schedule for Liability Insurance Online Registration

Orlando	Prior to May 3, 2019 - \$89	After May 3, 2019 - \$100
Philadelphia	Prior to August 9, 2019 - \$89	After August 9, 2019 - \$100
Columbus	Prior to August 30, 2019 - \$89	After August 30, 2019 - \$100
Birmingham	Prior to September 13, 2019 - \$89	After September 16, 2019 - \$100

However, you might be able to get a rider attached to your current insurance policy.

If we do not receive a certificate on or before above due dates, Show Insurance will automatically charge you an additional \$110.00

EXHIBIT REGULATIONS AND CONTRACT TERMS

Produced by Premiere Show Group

1. CONTRACT

This Application, properly executed by Applicant (hereinafter "Exhibitor") shall upon written acceptance by Premiere Shows Inc. (hereinafter "Show Management") constitute a valid and binding contract. Management reserves the right to render all interpretations and to establish further regulations as may be deemed necessary for the general success of the Exhibition. It is further agreed that the conditions, rules and regulations as herein stated and as outlined in the exhibitor's manual are made a part hereof as though fully incorporated herein, and that the said Exhibitor agrees to be bound by each and every one thereof. This agreement is governed by the laws and jurisdiction of the courts of the State where the event is held.

2. USE OF SPACE

- [a] **Exhibit Space Assignment.** A diagram has been provided showing Exhibit Space layout. Exhibit Space assignments shall be as indicated on the Contract. However, should conditions or situations warrant, Show Management reserves the right to relocate Exhibitors' Exhibit Space or adjust the floor plan, in its sole discretion without notification.
- [b] **Exhibit Space Equipment.** Standard equipment provided by Show Management as part of the Exhibit Space rental includes 8 foot high drapery backdrop and 3 foot high drapery side dividers to delineate Exhibit Spaces where necessary as determined by Show Management, a 44" x 7" identification sign, a 6 foot draped table, two chairs and a wastebasket.
- [c] **Height Restrictions.** (Rule applies to corner, interior and peninsula booths) No part of a display along the back drapery section of the booth may be higher than 10'. The back wall drape is supplied by Premiere to the exhibitor at 8' high. If an exhibitor chooses to go the maximum height of 10', they must rent 10' drape to cover any portion above 8'. **(drape must match show colors)** If drape is not ordered the exhibitor will be asked to lower or dismantle the display to accommodate the 8' drape height. **If an exhibitor does not comply with lowering their display, exhibitor in violation will be responsible for covering all fees.**
- [d] **Equipment Prohibited.** No flashing or strobe lights or balloons or similar objects may be used or displayed by Exhibitor without the prior written consent of Show Management.
- [e] **Aisles.** Show Management will provide carpeting for all aisle space. No Exhibitor will be allowed to extend their Exhibit Space within the aisle space.

No Exhibitor shall assign or sublet any part of its assigned Exhibit Space & Marketing Opportunities without the prior consent of Show Management. Prior written consent may be withheld in Show Management's sole discretion. Any Exhibit Space not occupied by the time set for completion of installation of displays will be reassigned at the discretion of Show Management. Distribution of samples and printed matter of any kind and any promotional material is restricted to the exhibit booth.

Exhibitor must keep the Exhibit Space rented to it open and staffed at all times during the Exhibition. Exhibitor shall comply with all pertinent laws, codes and regulations of municipal or other authorities having jurisdiction over the exhibit facility or the conducting of the Show, together with the rules and regulations of the owners and/or operators of the facility, in which the exhibition is held, and all applicable union and other contracts.

3. PAYMENT

Contract and a minimum payment of 50 percent of the total invoice amount must be submitted to secure Exhibit Space & Marketing Opportunities. Payment in full is due no later than 45 days prior to the event. Any outstanding balance will automatically be charged 44 days prior to the event. Show Management reserves the right to cancel the space if full payment is not received by this date. Marketing & Advertising fees are non-refundable.

4. CANCELLATION & FORCE MAJEURE

- [a] Show Management will not be liable for the fulfillment of this Contract as to the delivery of Exhibit Space & Marketing Opportunities if non-delivery is due to any of the following causes: by fire, act of God, public enemy, war or insurrections, strikes, the authority of the law, extreme weather condition, terrorism, disaster, civil disorder, acts of aggression or for any cause beyond Show Management's control. Non-delivery may result if a reasonable fear exists for any one or more of such events occurring or threatening and making it inadvisable, illegal or impossible to hold the tradeshow. However, in the event of not being able to hold the Show for any of the above named reasons, it shall be the option of Show Management to either:
 - i. reimburse Exhibitor on a pro-rata basis on any amount paid in, less any and all legitimate expenses incurred, such as but not limited to, rent, advertising, salaries and operating costs.
 - ii. hold such funds in escrow until an alternative date has been set for the exhibition.
- [b] No refunds will be made if force majeure should occur during the meeting.
- [c] Show Management shall not be liable for any incidental or consequential damages for any breach or failure on its part to perform under this contract and damages of Exhibitor, if any, shall be limited to the return of the deposits made by the Exhibitor.
- [d] A 50% non-refundable deposit is forfeit upon receipt of this contract.
- [e] Exhibitor is required to pay full contract price upon booth assignment. All Payments are forfeit once booth assignment has been made including any remaining balance.

5. INSTALLATION OF EXHIBITS

The exhibit hall will become available for display set-up the Thursday prior to the event. All Exhibit Space, regardless of location, may be open only during the hours assigned by Show Management. Setting up of exhibits and removal of all boxes, crates, etc., must be completed the Saturday prior to the event at 7:00 pm. Exhibit materials arriving later than this hour may be brought into the Exhibit Space only with Show Management approval.

6. DISMANTLING AND REMOVAL OF EXHIBITS

The dismantling period begins the Monday, close of the event. In no case will dismantling be allowed before close of the event.

7. INSURANCE - MANDATORY

Exhibitor agrees to maintain adequate insurance to fully protect Show Management and its affiliates, service contractors and the hall from any and all claims, arising from exhibitor's activities including, but not limited to, the installation, operation and dismantling of exhibitor's display. Exhibitor understands that neither Show Management nor the hall maintains insurance covering the exhibitor's property and it is the sole responsibility of the exhibitor to obtain such insurance. Exhibitor is responsible for any and all damages caused by exhibitor or exhibitor's agents or employees. Exhibitor agrees to indemnify, defend and hold harmless Premiere Shows, Inc., its affiliates, subsidiaries, agents and employees from and against any liability for loss or damage of any kind, which exhibitor may directly or indirectly cause. Exhibitors in the show must carry: Commercial general liability including bodily injury and property damage combined shall be at least \$1,000,000 per occurrence, \$2,000,000 general aggregate. The coverage's must be evidenced by a Certificate of Insurance with a 30-day notice of cancellation provision to the holder. The certificate must name Show Name, Convention facility and Freeman as additional insured and be provided to Show Management 30 days prior to the event. Exhibiting companies will not be permitted to set up any exhibits until Show Management has received the Certificate of Insurance.

8. PRODUCT QUALIFICATIONS

Premiere Show Group is an event for the Professional Beauty Industry. Products exhibited on the show floor should include only those which assist the professionals of the industry. Examples of products not allowed on the show floor include, but are not limited to, the following: unrelated industry clothing, jewelry, and other such boutique items. Show Management reserves the right to determine the eligibility of any company or product for

inclusion in the conference and reserves the right to reject, effect, or prohibit any exhibit in whole or in part, or any Exhibitor, or his representatives, with or without giving cause. If an exhibitor has any product not approved by Show Management, Show Management has the authority to have the exhibiting company immediately pack up unauthorized product and will be stored at the exhibitor's expense in accessible storage.

9. NO CHILDREN ALLOWED ON THE SHOW FLOOR

For the safety and well being of your family, Premiere Show Group does not allow children under 16 years of age during move-in, show days, and move-out. We appreciate your cooperation with this policy.

10. LIABILITY

Neither Show Management nor its agents or representatives will be responsible for any injury, loss or damage that may occur to the Exhibitor or to the Exhibitor's employees or property from any cause whatsoever. Under no circumstances will Show Management be liable for lost profits or other incidental or consequential damages. Show Management shall not be liable for failure to perform its obligations under this contract as a result of strikes, riots, acts of God, or any other cause beyond its control.

This Agreement shall not constitute or be considered a partnership, employer-employee relationship, joint venture or agency between show management and the Exhibitor. Exhibitor is held responsible to insure his own exhibit, personnel, display and materials from any damage or loss through theft, fire, accident or other cause. It is expressly understood and agreed by the Exhibitor that he will make no claim of any kind against Show Management for any loss, damage, theft, or destruction of goods or exhibit; nor for any injury that may occur to himself or his employees while in the exhibition facility, nor for any damage of any nature, or character whatsoever, and without limiting the foregoing, including any damage to his business by reason of the failure to provide space for an exhibit or removal of the exhibit; or for any action of Show Management in relation to the exhibit or Exhibitor. The Exhibitor shall be solely responsible to his own agents and employees, and to all third persons, including invitees, attendees and the public for all claims, liabilities, actions, costs, damages and expenses arising out of or relating to the custody, possession, operation, maintenance, or control of said leased Exhibit Space, for negligence or otherwise relating thereto. Exhibitor does hereby indemnify and hold harmless Show Management against any and all such claims as may be asserted against it.

11. SOUND

The use of loud speakers, sound system equipment and videos are allowed to be utilized within the exhibitor's space. Items restricted within the exhibitor's space; noise-making devices, bands, intercom systems, bullhorns or an amplifier. Exhibitors are asked to observe the "good neighbor" policy at all times. Show Management reserves the right to determine when such items become objectionable and to eliminate sound that interferes with other exhibitors. Show Management reserves the right to discontinue the exhibitor's use of a sound system to repeat offenders.

12. MUSIC LICENSING

Show Management requires Exhibitors to obtain music licenses through ASCAP (American Society of Composers, Authors and Publishers) and/or BMI (Broadcast Music Inc.) if they intend to use copyrighted music in their booths. Each Exhibitor is required to indemnify and hold Show Management harmless from any liability arising out of the use of music covered by other organizations.

13. CLASSROOM

If Exhibitor (Manufacturer and/or Distributor) has agreed by written consent in this contract to participate in providing education in a classroom, assigned by Show Management, that said Exhibitor must comply with the following:

- [a] Fulfill all committed published materials covered in the Exhibition show preview including guest artists and education descriptions.
- [b] Start and finish classes on time.

14. DISCLAIMER OF RESPONSIBILITY

On behalf of the Exhibitors, Show Management has designated an official Exhibitor Contractor to provide Exhibit Space services including but not limited to drayage, freight, booth furniture rental, cleaning, etc. Electricity, plumbing, rigging, and other such services are to be provided by the Exhibit Facility. Show Management assumes no responsibility or liability for any of the services performed or materials delivered by the foregoing persons, parties and organizations. To the extent that Show Management does not have control over parking, food concessions, loading and unloading areas, or any and all other facility services used in at or in conjunction with the Exhibition, Show Management expressly disclaims responsibility for any aspect thereof.

15. OTHER EXHIBITS

The exhibitor agrees that neither they, their agents nor distributors will conduct any other display or exhibit any product bearing their trademark within one-mile radius of the exhibition covered by this contract during the dates of said exhibition. This limitation does not apply to participation in other trade association exhibitions which may coincidentally be ongoing in the same city or to Exhibitor's regular place of business or showroom.

16. RESERVATION OF RIGHT TO MAKE CHANGES

Any matters not specifically covered herein are subject to decision by Show Management. Show Management reserves the right to make such changes, amendments and additions to these rules as considered advisable for the proper conduct of the exhibit, with the provision that all exhibits will be advised of any such change.

17. AGREEMENT OF CONDITIONS

Each Exhibitor, for themselves and their employees, agrees to abide by these conditions and by subsequent amendments and additions thereto: it being understood and agreed that the sole control of the exhibit hall rests within Show Management.

18. DISPLAYS, ENTERTAINMENT AND EDUCATIONAL PROGRAMS

No Exhibitor is permitted to exhibit within a 50 mile radius of the event outside the Convention facility one week prior and one week after the event. This includes entertainment, educational programs, displays in hotel rooms, hotel public areas or other public spaces. This provision applies to all events of this type whether an admission fee is assessed or not.

19. PHOTO RELEASE

Premiere Show Group, reserves the rights to any and all photos taken of exhibitor booths, education areas, guest artists, staff members, competitors and models during the three-day event for promotional purposes. All Exhibitors, Guest Artists, Staff Members, Models and Competitors participating in the Premiere Beauty Show agree to indemnify and hold Premiere Show Group and the Premiere Beauty Show harmless from and against any and all liability, loss, damage, cost or expenses.

20. MARKETING & ADVERTISING

PSG will attempt to honor preferences; however, final assignments are at PSG's discretion. All marketing opportunities, materials and graphics must be approved by PSG. Placement and production when indicated (*) are included in the fee, any additional costs (shipping, drayage, storage) are at the exhibitor/ Sponsor's expense. Participation in any of the Marketing opportunities is contingent on the sponsor exhibiting at the show.

By signing the Regulations and Contract Terms Exhibitor agrees to all regulations and policies.

X Signature: _____

Marketing & Sponsorship

premiere ORLANDO & premiere DAYSPA

June 2-3, 2019

App

- Banner \$750 Push Notifications \$250

Banner Placement

(add'l material handling fees will apply)

- Interior Lobby \$2200
 Outdoor \$4200

Carpet Graphic

- Placement \$900
(add'l material handling fees will apply)
 Placement & Production \$2700

Competitions - Call for pricing

- Hair Makeup Men's Grooming Nails
 Headliner Sponsor
 Award Sponsor
 Product Sponsor

Day of Show Program Holder*

- Standard \$450 per side
 Tall \$750 per side

Door Decals* (minimum 4)

- \$199 ea

Email Marketing

- Banner \$750
 Exclusive April \$2100
 Exclusive May \$2500

Entrance Units*

- Monitor \$2100 Tower \$1700

E-Pass Sponsorship

- \$1500

Escalator Graphic*

- Center Steel \$2300
 Side Glass \$3700

Exhibitor List Upgrade

- \$100

Product Sample Holder*

- (add'l material handling fees will apply)*
 \$2500

Registration Panel*

- \$1100

Show Program Advertising

- ½ Page Horizontal \$1600
 ½ Page Vertical \$1600
 ½ Page Vert. Floorplan Foldout \$1900
 Full Page \$2200
 Full Page Inside Front Cover \$2700

Social Media Posts

- Facebook \$500 Instagram \$500

Website Advertising

- Interior Page Banner \$500/month
 Registration Page Banner \$500/month

Window Arches*

- \$4000

YouTube Video

- \$500

Other

* placement & production included

Overall Total Includes Booth & Sponsorship

\$ _____

premiere PHILADELPHIA

September 15-16, 2019

Banner Placement

(add'l material handling fees will apply)

- Interior Lobby \$1800

Carpet Graphic

- Placement \$900
(add'l material handling fees will apply)
 Placement & Production \$2100

Competitions - Call for pricing

- Hair Men's Grooming
 Headliner Sponsor
 Award Sponsor
 Product Sponsor

Day of Show Program Holder*

- \$450 per side

Door Decals* (minimum 4)

- \$399 ea

Email Marketing

- Banner \$750
 Exclusive \$1200

E-Pass Sponsorship

- \$1000

Escalator Graphic*

- \$3700

Exhibitor List Upgrade

- \$100

Registration Panel*

- \$500

Show Program Advertising

- ½ Page Horizontal \$750
 ½ Page Vertical \$750
 Full Page \$1250
 Full Page Inside Front Cover \$1600
 Full Page Back Cover \$1600

Website Advertising

- Interior Page Banner \$400/month
 Registration Page Banner \$500/month

Window Arches

- \$8000

Other

* placement & production included

Overall Total Includes Booth & Sponsorship

\$ _____

premiere COLUMBUS

October 6-7, 2019

Banner Placement

(add'l material handling fees will apply)

- Interior Lobby \$1000

Competitions - Call for pricing

- Hair Men's Grooming
 Headliner Sponsor
 Award Sponsor
 Product Sponsor

Door Decals* (minimum 4)

- \$125 ea

Email Marketing

- Banner \$750
 Exclusive \$1200

Entrance Unit Monitor

- \$900

E-Pass Sponsorship

- \$1000

Escalator Graphic*

- \$900

Exhibitor List Upgrade

- \$100

Registration Panel*

- \$500

Show Program Advertising

- ½ Page Horizontal \$750
 ½ Page Vertical \$750
 Full Page \$1250
 Full Page Inside Front Cover \$1600
 Full Page Back Cover \$1600

Website Advertising

- Interior Page Banner \$400/month
 Registration Page Banner \$500/month

Other

* placement & production included

Overall Total Includes Booth & Sponsorship

\$ _____

premiere BIRMINGHAM

October 20-21, 2019

Banner Placement

(add'l material handling fees will apply)

- Handrail \$1000
 Interior Lobby \$1600

Competitions - Call for pricing

- Hair Men's Grooming
 Headliner Sponsor
 Award Sponsor
 Product Sponsor

Door Decals* (minimum 4)

- \$125 ea

Email Marketing

- Banner \$750
 Exclusive \$1200

Entrance Unit Monitor

- \$900

E-Pass Sponsorship

- \$1000

Escalator Graphic*

- \$900

Exhibitor List Upgrade

- \$100

Registration Panel*

- \$500

Show Program Advertising

- ½ Page Horizontal \$750
 ½ Page Vertical \$750
 Full Page \$1250
 Full Page Inside Front Cover \$1600
 Full Page Back Cover \$1600

Website Advertising

- Interior Page Banner \$400/month
 Registration Page Banner \$500/month

Other

* placement & production included

Overall Total Includes Booth & Sponsorship

\$ _____